Noted English Architect Is Honored by His Fellows.

OCCASION IMPRESSIVE ONE

Ceremony in Corcoran Gailery of Is One of Features of Meeting.

Sir Aston Webb, R. A., was last night presented with the first gold medal awarded by the American Institute of Archiarchitecture. The occasion was the beginning of the social fetes to mark the and secretary and treasurer of the Ingolden jubilee of the society. Distin- stitute, introduced a resolution to this B. Todd will attend the public hearing hundreds from all over the United States | new business was called for by Presi- | morrow, and as representatives of the asand Europe. The presentation ceremony was a simple one. President Frank Miles Day made the presentation address; Sir Aston responded, and Mr. Esme Howard, C. V. O., charge d'affaires of the British Embassy, delivered a message from his majesty King Edward VII in the absence of the ambassador

and black and white suited men winding

fringe of palms and evergreens, and a Stead. Three invitations were received by the convention from cities wishing to entertain the institute at its next session—one from Chicago, one by telegram from the capter immediately behind, formed a background for the speakers. Other than the flags, greens, and the women's gowns, the hall was entirely devoid of color.

Three invitations were received by the convention from cities wishing to entertain the institute at its next session—one from Chicago, one by telegram from the California Chapter in favor of Los Angeles, and another from Cincinnati Secretaries Root and Taft, Senator Newlands, and a number of others were elected to honorary membership.

Reception for Sir Aston. The presentation was preceded by reception to Sir Aston. Members of the institute and invited guests entered by the north door, and the receiving line formed to the left of the entrance. It was headed by Gen. Wilson, president of the board of directors of the Corcoran Gallery of Art. Second in line was President Day, who presented the guests to Sir Aston. They were assisted by William B. Mundie, first vice president; Cass Gilbert, second vice president, and the fol-

liam B. Mundie, of Chicago. During the reception the scene was an animated one, women and their escorts strolling in and out of the side rooms, as well close up for the night. The pro-

Sir Aston Greatest of All.

He did not reseat himself, but remained standing to make reply to President Day.

He did so in a characteristic manner, and here. Anyhow, mother ain't cold nor hundred those glorious sounds. His first quick glance showed him that his host's been was typical of the Foreign population is great enough to control the electoral colling the manner, and here. Anyhow, mother ain't cold nor hundred those glorious sounds. His first quick glance showed him as the limit that his philosophy deserted him as the limit the figure of the Foreign population is great enough to control the electoral colling.

He spoke in part as follows: "I am afraid it is beyond my power to confer upon English architects through to think you yourselves have sprung.

Problem in Control of Cities.

"The problem of the proper control of the expansion going on in large cities seems to present much the same difficulties in both countries-for the abnormal growth of many of our cities is as rapid and of as modern origin as your own-we are beginning to feel that the expansion to term it. Grayson turned away. Pietro ought to be controlled by certain condi- was trudging wearlly down the stree tions which should include the provision of open spaces for beauty and also for

"You have an outstanding example of what may be done for your cities in the great scheme prepared with such extra-ordinary ability by the Columbia park commission for the improvement of thi already beautiful capital of yours. The details of this great scheme are familiar to us in England, and we look forward with eagerness to its full completion and to seeing Washington one of the beauty spots and wonders of the world, as it will undoubtedly become when the scheme

is carried out. Americans Honored in England. During the course of his remarks, Sir Aston said that it afforded him great pleasure to convey to the assemblage the news brought to him in a cablegram received in the morning to the effect that

Deep Reductions on Mink Furs.

*HE backward season forced A. Goldstein & Son, 74 Uni-versity Place, New York, to sacrifice their entire stock to

We secured these rich furs at prices which enable us to offer them at most unusual BARGAIN FIGURES. Take advantage of them without further delay.

SAKS FUR CO.

Furs Exclusively, Cor. 13th & G.

WEBB GIVEN MEDAL president, Frank Miles Day, its vice president, Cass Gilbert, and its former president, and if I may say it, father of the

A. I. A., George B. Post."

Lady Webb was one of the most interested auditors, and her face beamed as she listened to the tributes to her husband. The guests constituted one of the most distinguished crowds ever assembled in Washington.

FAVOR ROCK CREEK VALLEY.

Architects Discuss Beautifying Part of Washington. That Rock Creek valley should be

beautified and made a public park Art Marks Beginning of Golden throughout its length in the District, Jubilee of American Institute of from the southern end of the "zoo" Architects-Reception for Sir Aston park, where the beavers gambol, to the river front, is the consensus of opinion of the delegates attending the convention of the architects in session yesterday at the New Willard Hotel. They believe the unsightly dumps from K street to above P street should be turned into beauty spots, enhanced by tects for distinguished achievement in trees, lawns, terraces, and driveways. Glenn Brown, of the local chapter, guished personages were there by the effect just before adjournment, when before the Commissioners at 10 o'clock to-

ARCHITECTS ELECT OFFICERS.

day-Result Known To-day. No more beautiful setting for the cere- yesterday, and the polls kept open all Thirteenth and Fourteenth and Girard mony could have been selected than the day, but the result will not be announced and Howard. Thirteenth and Fourteenth fer bill, Corcoran Gallery of Art. The brightly lighted main saloon, with its white colon- said last night, however, that the nomiades and handsomely gowned women, and black and white suited men winding committee were undoubtedly elected. Warded to the District attorney in order in between, made a picture seldom seen at a similar function.

They are as follows: President, Frank that a jury may be appointed for the condemnation of the ground. A small dais was placed at the foot of the main stairway in the center. The decorations were extremely simple. The white marble stairway, with several statues on either side almost low in a and J. L. Mauran, and auditer. Robert of a protocoment districts," each section to pay for its own improvement, was the subject and J. L. Mauran, and auditer. Robert of a protocoment districts, of a protocoment districts, of a protocoment districts. statues on either side, almost lost in a and J. L. Mauran, and auditor, Robert of a prolonged discussion. Objection to

Three invitations were received by the live committee was made by E. B. Stock-

elected to honorary membership.

Columbia Heights Citizens Want 75-cent Gas.

INDORSEMENT IS UNANIMOUS

Also in Line-Committee to Attend

The Madden bills, providing for 75-cent gas and the universal transfer systems, were unanimously indorsed by the Columbia Heights Citizens' Association at a meeting last night at the Savoy Hotel. President C. S. Bundy and Secretary W. sociation, urge the favorable report of these officials on both measures.

Chairman George Simmons, of the streets and alleys committee, reported Balloting Continued All Day Yester- that he had been informed by the Commissioners that through alleys will be Officers for the ensuing year for the opened between Thirteenth and Four-Architects' Association were balloted for teenth and Fairmont and Girard streets,

the matter being referred to the execu-

viewed Health Officer W. C. Woodward This morning all routine business will regarding the cold storage plants of the city, and was informed by that official that

HOW PIETRO PAID HIS DEBT.

BY SADA B. CUSHMAN.

Philadelphia; Mrs. Ralph Adams Cram and need his services, but the blinking stars, Miss Peabody, of Boston, and Mrs. Wil- half hidden by the smoke of the great

At 10 o'clock the reception line broke, and after waiting for the crowd looking on from the upper floor to descend, Sin President Day, Mr. Howard, and the others took their places on the dais. The guests assembled in front, and when President Day arose, after a burst of applause, the buzz of conversation and the strains of operatic music rendered by a band hushed as if by magic,

At 10 o'clock the reception line broke, and the validing for the crowd looking on from the upper floor to descend, Sin the moved with alacrity, the jing-lour and the validing for the crowd looking on from the upper floor to descend, Sin the moved with alacrity, the jing-lour and the validing of silver in his purse promised well for the necessities of life; if he moved remained to should under the still nights he claimed to hear bursts of exquisite meledy such as only the great masters of music might dream, and dreaming, repreduce. Grayson was band hushed as if by magic,

Sir Astor, Co. President Day arose, after a burst of applause, the buzz of conversation and the him, the purse was lamentably light, and try as he limited by the conversation and the him, the purse was lamentably light, and try as he limited by the conversation and the him, the purse was lamentably light, and try as he limited by the conversation and the him, the purse was lamentably light, and try as he limited by the conversation and the limited by the conversation and t night he knew that the persistent craving in melodies that would give him no rest. With his awakening, the melodies were After paying tribute to English archi-

his spech was typical of the Englishman poignant memory of the great soft eyes as generally understood in this country. His face was flushed with pleasure.

His philosophy deserted initial as the poignant memory of the great soft eyes of his mother, wistful with longing for the sunshine of her own land, returned to the sun the sunshine of her own land, returned to him. His own eyes filled with unwonted would have made him pass almost unadequately to express in any words that I have at command the grateful appre- sight of the stream of gay humanity that I feel the strea ciation that I feel, and that I believe my thronged past on its way to the opera. Pietro, encountering them, shuddered and brother architects at home will feel at the great honor the American Institute of Architects has been graciously pleased to confer upon English architects through he notice the evident struggle that went flood of harmony still poured on uninterso unworthy a representative as myself, he notice the evident struggle that went flood of harmony still poured on uninterfor, of course, I recognize in this award on in the young man's mind as with a representative as myself, he notice the evident struggle that went flood of harmony still poured on uninterface. the desire to honor English architects, glance at the dirty face of the urchin, again, and forgot his fear in his keen generally from which stock we are proud and another at the brilliantly lighted entrance to the opera house, he hurried on. There is much in the architecture here He must be quick or there would be left that is familiar to us as we arrive in not even standing room, which was all his ignorant brain knew nothing of their this country, and there is much that is that he could afford to pay for. At the worth. unfamiliar, and therein it appears to me ticket window, a fat old gentleman was Days passed, and Pletro was still a

wrangling over his tickets.

The enforced delay gave the young man time to think, and the face of the street the loneliness that must follow his de-child, pathetic through all its dirt, would parture. Pietro's business affairs had imnot be banished. When the old gentle-man had relieved his mind and turned away, the ticket-seller looked at Grayson expectantly, but with a muttered malediction at his chicken heart, as he chose toward that part of the city from which the rich flee and where the poor and the the rich flee and where the poor and the proffered drayson, described the proffered silver. "You're a pretty good pal of mine, aren't you, Pete?" heed the approaching footsteps, until a hand grasped him unceremoniously and a

roice asked gruffly: "What were you crying for, kid?"

"All right, but what's wrong? Bankrupt?" with a quizzical glance at the other's stock in trade.

is pretty dead now. Be better after elec-

do you say to a good hot steak in here?" the boy had commenced to play, and at They were passing a little restaurant and the aroma of hot coffee and frying meat floated out to them, reminding Grayson that his evening meal had been one of his own dream pieces. He was three members of the American Institute dispensed with to make up the amount bitterly disappointed that this child, this of Architects had been elected to honorary necessary for his admittance to the land waif of the streets, whom he had be-membership in the Royal Institute of Brit- of heart's desire, and causing the nostrils friended, should have heard his music.

> "Sure, but dis is a bum joint. Come to Maginty's. It's swell there."
>
> They went to Maginty's, and over a cup of strong coffee and their steak and potatoes. Pietro became confidential and told Grayson the story of his strugles, first to provide pecessities for his dying first to provide pecessities for his dying old squeaks versalf in de picht when Sure, but dis is a bum joint. Come to

> first to provide necessities for his dying old squeaks yerself in de night when mother, and then to escape the clutches of Isenberg, from whom he had borrowed He told of the many nights he had noney that his mother might have a awakened to the sound of music, and burial fit for a human being.

that the amount had been returned with red earnestness, that Grayson teach him

(Copyright, 1907, by Mary McKeon.) that passed him on the dry pavements. his dingy lodgings for the night, and the marvelous architecture and exquisite great needs of our country. blower and Mrs. Glenn Brown, of Wash- Business was slack and Pietro's heart Grayson's comrades significantly tapped workmanship of the temples in the forest Dr. Simon then discussed the present ington; Mrs. George B. Post and Mrs. Sank as low as the hoard of silver in his their foreheads at this latest eccentricity of Nikko. The shrines of some of the sank as low as the hoard of silver in his their foreheads at this latest eccentricity of Nikko. The shrines of some of the world, who were, to use his own expressions to their friend, for though they were possessed of numerous eccentricities of their tombs at the annual pilgrimages their town as men of genlus must ever their town as men of the temples in the forest corruption of men who stood high in the corruption of men who stood high in the world, who were, to use his own expressions to their town as men of the temples in the forest corruption of men who stood high in the corruption of men who stood high in the world, who were, to use his own expressions to their town as men of the temples in the forest corruption of men who stood high in the corruption of men who stood high need his services, but the blinking stars, half hidden by the smoke of the great half hidden by the smoke of the great city, found not a cloud behind which to city, found not a cloud behind which to

tects, their work, and reviewing the achievements of Sir Aston, saying that he was the greatest of them all, Mr. Day concluded with, "for this reason the American Institute of Architects confers upon you this honor."

The band broke into the strains of "My Country, 'tis of Thee" and midst great applause, the medal, on a green ribbon, was placed around Sir Aston's neck.

Was placed around Sir Aston's neck.

He did not reseat himself, but remained

He money shark, of Water and form of which we have long for which we have long for which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad the work of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for determined the operation of the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigration problems, and he ad form of which we have long for the immigra ministers of the gospel of music, though he did not know it, and his ear drank in those exquisite sounds greedily, though

guest in Grayson's lodgings. The man had taken a fancy to him, and dreaded proved. The election was over, as he reninded Grayson, who replied that he ould see no marked improvement in his own affairs. Pietro answered sagely that 'A feller never kin tell. I was pretty hard up that night me an' you first seed each other, and now see, I made a dollar in' a quarter to-day, and you kin have i

Grayson spent a good many of his spare moments teaching the boy to play "What were you crying for, kid?" on one of his violins, and was surprised "Aw, what yer givin us, dude? I and gratified at his rapid comprehension. His own affairs looked darker as the days went by. The employment he had found to help him through his music course was taken away, and he was left "Nope," replied Pietro. "Got my outfit stranded. Coming in one day after a left. That's about all, though. Business weary round of disappointments, the sight of the boy handling his most cherished violin, which no one else had n right to touch, angered him unreason-"That's right, I find it so myself. What ably. Before he had time to remonstrate, membership in the Royal Institute of British Architects. "They are," he said, "its of his companion to twitch like a rabbit's of his companion to twitch like a rab-

struggled to reproduce it. He ended with When Grayson, familiar with the ways of the wily money-lenders, discovered carelessness that failed to conceal his

BILL they were regularly inspected. A personal inspection of the plants will be made by the committee and a report submitted ASSAILS THE CRITICS

PETWORTH FOR CHEAPER GAS. Citizens' Association Holds an Enon Public Officials. thusiastic Meeting.

At the meeting of the Petworth Citizens' Association last night, the Madden bill for 75-cent gas was unanimously indorsed.

to the association.

A committee of five consisting of W. F. Gude, president of the association; J. D. Members of Organization Go on Partella, C D. Powderly, Mr. Paynter, Record as Favoring Measure Now and E. W. Oyster was appointed to ap-Before Congress-Petworth Citizens pear before the hearing to be held by the District Commissioners to-morrow. This same committee will represent the Hearing Before the Commissioners. clation at what hearings may be held regarding the transfer bill. The association also declared in favor of the universal transfer system.

Mr. Gude was elected president to succeed himself, and Mr. Partella was re- as shown by the attacks upon those in elected secretary and treasurer. The meeting last night was one of the most enthusiastic ones ever held by the those in power, were dwelt upon by Rabbi organization, and there were more than 200 members present. All were anxious to go on record in favor of the 75-cent gas

COMMISSIONERS' GAS HEARING. Business Association and Corpora-

tions Notified to Be Present. The Commissioners will to-morrow, at Madden gas bill. On the following day

District of Columbia.

day that they desire a full expression of all the citizens' associations, and the several corporations affected, of the hours of the meetings. They will be glad to receive communications in writing from those interested in the subject, but who the plains of the West and the Rocky.

BURTON HOLMES PLEASES.

Columbia Theater yesterday into the re- icise. esses of Japan where he found many scenes that lent themselves to his purpose and the pictures of life in the Flowery Kingdom were frequently applauded. The greater respect for the White House, colored pictures especially were of a greater veneration for the Congress superior order.

coast were followed by an inspection of little more co-operation; that is one of the their own, as men of genius must ever and festivities were depicted in quaint blessed with every opportunity,"

Rabbi Simon Decries Attacks

IS WEAKNESS OF DEMOCRACY

Greater Respect for White House and Congress Is Urged by Speaker After Two at Banquet of Burnside Post, G. A. R. - Discusses Corruption Among Those High in the World.

The weakness of American democracy authority and the present-day tendency toward dishonest and corrupt methods of Abram Simon, in his speech before the Burnside Post, No. 8, G. A. R., Department of the Potomac, at their annual panquet given at the Ebbitt House last Gr

mocracy," he said, "is the tendency of mocracy," he said, "is the tendency of RUS, WHO CAN REALLY SING. 10 o'clock, give a public hearing on the or a little better than his fellows, to criticise those who are in authority. at the same hour a public hearing will be given on the Madden universal transwhich reached the Commission- subjected to the senseless criticism of bill, previously lettered by the House Committee on the by men who can do nothing else, an at-The Commissioners announced yester- tack which can do no good.

"There should be more respect for those public opinion on the Madden and Wiley in power. Instead of trying to destroy, bills, and to that end will notify the we should seek to give our co-operation Board of Trade, Business Men's Associa- And if we did give our full and hearty tion, Jobbers and Shippers' Association, co-operation we would find less time to

will be prevented from attending the Mountains and cast aside the pebbles and hearings. As yet, they say, they have stones which were in their way, thinking received no such communication, either them useless. It remained for one man to look beneath the surface and find gol like the golden fleeces of old, waiting for the hand of man to pick up and carr away. So, to-day, there are many me Lectures on Japan, Using Pictures to who have passed up the great problem Take Audience to Nippon.

Burton Holmes took his audience at the them. And now, when others strive with them, these men can only sneer and crit

Must Respect White House. "What we need more than anything is whose members we elected and who repre-Snapshots of city life and of the sea- sent us to-day. A little less criticism,

drearily poverty-stricken.

From the point of view of the man in the pile of straw, the shoddy matters seems luxurious, while to the man case seems luxurious while to the man ca

Lecturer Would Send Incoming PeoDie to the Country Districts.

Other addresses were made by Dr. A.

J. Huntoon, chairman of the committee on arrangements; Gen. Green B. Raum, and, apparently, no time to bestow upon a probable purchaser of some impor-W. H. H. Smith gave an illustrated lecture on "Making Americans" at the Y. M. mander of the Burnside Post, all of whom discovery the man was left to himself to inspect and select, if he pleased, while

DAILY FASHION HINT.



A Simple Empire Frock in Lansdowne.

An unusual frock of pale gray lansdowne is shown, having a blouse treatthat the amount had been returned with triple interest, he took the matter into become "one of dem sure 'nough his own hands, and Isenberg, looking at those same strong clenched hands, admitted that he had asked Pietro to call again only that he might give him a receipt for the full amount of his debt.

Leath to next with his amount had been returned with triple interest, he took the matter into become "one of dem sure 'nough fiddler chaps." Grayson, with the harmony rippling through his brain, ready at last to be put upon paper to open up at last to be put upon paper to open up a brilliant pathway to its author's cuccular field in tiny box plaits to an inch below the again only that he might give him a receipt for the full amount of his debt.

Leath to next with his amount of his debt.

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Leath to next with his amount of his debt.

Leath to next with the well-known sculptor, Danthing the well-known bias-stitched bands of the lansdowne applied above the hem.

AMUSEMENTS.

COLUMBIA Washington's TO-NIGHT AT 8:15. MATS. Thursday

CHAUNCEY OLCOTT EILEEN ASTHORE.

By Theodore Burt Sayre.
HEAR OLCOTT'S NEW SONGS:
Dreams," "Wearing of the Green,"
Love of Thee," and "Eileen Asthore," DANIEL V. ARTHUR Ann



MARIE CAHILL. MARRYING MARY."

banquet given at the Ebbitt House last night. His topic was "Our Country's WILLIAM COURTLEIGH, EUGENE COWLES, Cause."

"One weakness of the American democracy." he said. "is the tendency of mocracy." he said. "is the tendency of CHARLES JUDELS, ANNIE MOONEY.

TRAVELOGUES.

AT 8:15 ATTONA AT 2:15 MR. E. S. WILLARD,

COLONEL NEWCOME. "Professor's Love The Middleman;" JOHN DREW

TO-NIGHT 25c. to \$1.50 Independent of the Theatrical Trust.

WALTER N. LAWRENCE Presents

MATINEE Wed. & Sat. \$1, 75c., 50c. & 25c.

Next Week-SEATS THURS., S A. M.

MUSIC MASTER

ONVENTION HALL. Seats now on sale at T. Arthur Smith's, 1327 F I SAW YOUR AD IN THE HERALD

AMUSEMENTS.

ACADEMY MATINEES TUESDAY, THURSDAY & SATURDAY. ALL THIS WEEK.

& Gazzolo's Successful American Comeds Drama, **Big-Hearted Jim**

A POWERFUL PLAY OF THE FAR WEST. A Story of Life in Montana Twenty Years Ago. Next Week-THE COWBOY GIRL

NEW ALCAZAR BEAUTIES,

LAWRENCE CRANE, THE IRISH MAGICIAN FROM EGYPTIAN HALL, LONDON, ENG. Next Week-HIGH SCHOOL GIRLS.

Chase's VAUDEVILLE

R. E. GRAHAM & CO. Another "Arizona." Sydney Ayres & Co. Appearing in "THE COWISOY KING."

BAILEY & AUSTIN. ROYAL MUSICAL FIVE.

COM GILLEN. MISSES LYAN & FAYE. THE

GARTELLES. "A Wedding Tragedy" Motion Pic-

Next Week-MR. AND MRS. GARDNER CHANE
USS TOBY CLAUDE. "THE BOY PADEREW
KI," &c. Boy Seats Now.

Lafayette Amusement Co.'s MATINEES MAJESTIC FLOOR. MONDAY 25c SOUVENIR HIGHT.

ALL THIS WEER MR. DANIEL SULLY "THE MATCHMAKER" A Play Full of Laughs and Morals, Next Week-AL, H. WILSON.

WILLARD HOTEL BALL ROOM. KNEISEL QUARTET.

Second Concert, Thursday Evening, January 10, 8:15. Quartets by Mozart, Glazounow, and Smetana, Tickets, \$1.50, with T. Arthur Smith, in Sanders & layman's, 1327 F st.

NATIONAL THEATER, THURSDAY, JAN. 10. MASONIC TEMPLE TUES, WED. THURS, JAN. 8, 9, 10. O'BRIEN-BURNS

Fight Pictures, The Full 20 Rounds, Daily Matiness, 2:30. Evenings, 8:30. "FOLLOW THE CROWDS." OLLER SKATING. NDOOR EXERCISE.

O BETTER PASTIME.

FROM WOMAN'S POINT OF VIEW.

The salesman who is valuable to an employer is the one whose interest in a ustomer does not flag till the door has closed behind him, or her. I thought of that as I watched the methods of a worker of that class with a prosperouslooking man in tow. The telephone had given warning of the proposed visit,

It was amusing to see the man's interest ebb. He had nothing more to show,

tects, their work, and reviewing the enough silver to satisfy the voraclousness delight, the name and substance, color, C. A. last night. His talk was a study confined their remarks to patriotic subsion. I fancy his employer would hardly relish the remark made as the prosperous-looking gentleman pulled on his gloves, that he would spend his sixty dollars or more where he could get better attention. That salesman was short-sighted in his policy. Temporary gain is not all we work for, and the story of that little episode might cost him a good position at a season when positions of any kind are scarce. I had a mental picture of a smiling face behind a counter where I met a woman of a sociable nature. We

were looking at fancy bags, and in the stock were a few that showed signs of handling and which would be marked down after Christmas, so the girl informed

us. It was near the closing hour, and my talkative neighbor told me that the salesgirl was just as patient and pleasant as she found her in the morning, and that was why she made her purchases at that store. It was refreshing to find such a smile after a series of pic-crust answers accountered at other departments. It tempted me into a purchase I had not planned, and there is no reason to believe that we two women were not members of a large class. The girl is a valuable adjunct of the business, and I would like to tell that to the proprietor of the store, if I knew him. There should be induce-

ments offered, in the form of rewards, for universal good treatment of the pur-

chasing public. It has been said of a successful business woman that her smile was a powerful factor in her career. Many a man has confessed that by it he was influenced to spend money he had intended for her competitors. Think of allowing such a weapon to grow rusty! She never does it, for she is much too clever, but there are woman who are blinded to their own interests, who sacrifice advantages for the pleasure of a last disagreeable word, who frown when a smile would be much better, and who antagonize men and women at every step.

A good-natured, willing worker is always sure of a good position. Every decent employer is grieved to lose her, and generally there are promotions awaiting her at convenient places. The fitting rooms of a store dealing in women's wearing apparel is presided over by a handsome, gracious woman, who acts as a buffer between disappointed patrons and unfeeling dressmakers. She is a master hand at smoothing down ruffled plumage, and is probably well paid for her valuable services, at least she deserves to be. A few years ago a woman, who had worked her way to a responsible position that carried her to Europe twice a year, so far forgot her duty to her employer as to assume a haughty air with good-paying customers, who in turn demanded her discharge. She had to go, as you can see, and that put an end to her business career. The moral is BETTY BRADEEN.

LAWTON STATUE COMMISSION | when it was finished it was exhibited at Will Ask President To-day to Ded!-

cate Indiana Monument. Hilton U. Brown, manager of the Indianapolis News, is at the New Willard Institute last autumn, and evoked such Hotel, in company with Mr. Evans Woollen and Mr. R. O. Hawkins, constituting well as for the ideas for which it stood, len and Mr. R. O. Hawkins, constituting that the county commissioners of Marion a special committee from Indianapolis appointed by the Lawton Monument Commission to come to Washington and ask President Roosevelt to make the speech the monument will stand.

The Lawton monument commission, of at the unveiling of the Indiana monument to Lawton on May 30, Memorial Day. Gen. H. W. Lawton was an Indianian, Mr. Woollen secretary, will call on the president at 10 o'clock this morning to invite him to make the speech dedicating and the State holds him in high henor for the glory he won for himself, for his the monument. State, and for the nation. Not long after his death the Indianapolis News, the a high regard for Gen. Lawton as a man, leading newspaper of Indiana, and one and a great admiration for his career as which has promoted many worthy ob-jects, started a popular subscription list for a Lawton monument fund. The response was instant and generous, and the Indianapolis Commercial Club, of which Mr. Evans Woollen is secretary, seconded the efforts of the News, while Fort Wayne, Gen. Lawton's native town, also helped in this patriotic endeavor. The result was the raising of a sum sufficiently large to warrant the Lawton Monument Commission, of which Gov Hanly, of Indiana, is president, in ap-With Mr. French it was largely a the Pennsylvania Railroad, have arrived e in Berlin to study the Prussian railway

the Paris salon, where it took the highest prize ever awarded to a foreign artist. It was exhibited to the people of Indiana at the opening of the Herron Art pedestal, and set aside a plot of ground in the county courthouse grounds, where

which R. O. Hawkins is chairman and As it is known that the President had

Will Not Sell His Throne,

Belgrade, Servia, Jan. 8.-King Peter

to-day authorized a specific denial of rumors that it is his intention to abdicate or permanently leave Servia with his

family in consideration of financial compensation. Study Prussian Rallway System. Berlin, Jan. 8.-General Superintendent C. M. Sheffler and two other officials of

was assisted by Andrew O'Connor, and I SAW YOUR AD IN THE HERALD